



Ernesto Aguiar

Date of birth: 08/01/1992

Nationality: Italian

Gender: Male

CONTACT

 (+49) 016092288190

 www.projekthublogistik.com

04/09/2025 CEST

Initialen von
Ernesto Luiz de Aguiar
Junior
am 04/09/2025 um
17:14:20 CEST



europass

ABOUT ME

Frankfurt am Main
Andermatt
Cesena

Professional with over 13 years of experience in engineering, third-generation entrepreneur, and founder of a startup operating in Germany, Switzerland, and Italy.

WORK EXPERIENCE

ProjektHubLogistik EJ GmbH Frankfurt Am Main, Germany

Owner.

18/06/2022 – Current

Owner.

-Overall project management, leadership, supervision, and hedge fund management.

-Client service.

-Research on project framework: offers, availability, and conditions.

-Approval of workers to join my company and framework access.

Command: Specialist and executives.

EU Startup, Swiss World Class Startup, and First Edition Italian Startup Accelerate in Germany.

Central Veiculos Lins, Brazil

Owner.

01/02/2008 – 11/01/2018

Managed a family auto shop with responsibilities in the procurement and sale of vehicles.

Responsible for car trading and automotive sales.

Provided assistance in operational support during leisure time after studies, particularly in the purchase and sale of vehicles in a family-owned automobile dealership.

Career of 35 years of family auto sales at regional and city.

Brazil Safety Brands Lins, Brazil

Technician of maintenance planning and control.

31/01/2021 – 27/06/2021

Strategic level. PCM member of the technical staff of Maintenance Engineering, corporate. Preventive Maintenance Plan, Corrective Maintenance and Predictive Maintenance. And Lubrication Plan.

Professional directly responsible for the proper functioning of machines and production, with criticality A B C.

Three sectors under our responsibility: Mechanics, Electrical and Die shop.

-Monitoring and control of approximately 1100 equipment, assets, investments and utilities, miscellaneous.

-Responsible for programming and executing the Preventive Maintenance Plan and Lubrication Plan, in addition to checking the routine, inputs, and field feedback.

-BSB was a vertical downstream company. However, it is going through a process that makes it horizontal, focusing on the process of manufacturing the best quality EPI shoe available.

-Manufacturing engineering in maintenance processes, equipment engineering, by sizing the production limit, maintenance alignment with supervision, field reading through OS and mechanics' return, also by visual inspection that calibrates the good operation through of equal standardization.

- Development of special parts and manufacturing processes with suppliers with exchange of engineering information.
- Workflow, KPI, Oracle BI Discoverer and monthly maintenance budget brainstorm and field reading notes.
- Chronoanalysis of hours worked and insight into the placement of materials and services.
- CAPEX of new sector, PVC extrusion.

Focused machinery: manual and automatic sewing machines, PU injectors machines. Standard procedure for all units, ISO9001, my main headquarters being the head office. Reporting to the maintenance coordinator.

Laboratório Sodré Lins

Leader of Materialdisponent.

12/01/2020 – 01/05/2020

First authorized Warehousekeeper of the laboratory.

Allocated in the Procurement department of Laboratorio Sodré responsible for toxicological examination of truck drivers.

HPLC methodology (liquid chromatography) and clinical analyzes by reagents, Ig and Ag.

Assignments:

- Phasing decoupling of the procurement's sector for warehouse. Hybrid sector coupled with purchases.
- Executive board project interrupted due to pandemic.
- Structuring of the stock phase for warehouse, survey and other warehouse within production, with my sector being the central one.
- Supervision and inspection of warehouse routines.
- Responsible for addressing the warehouse.
- Implementation of more accurate methodology in the inventory.
- Matrix analysis of company-wide requisitions, accounting control of sector productivity, verification of purchase orders and inspection of internal and external customer service.
- Certification and procedure. QMS and ISO 9001 Bureau Veritas.

Applicant Stuttgart, Germany

Candidate of Master Studies.

17/01/2018 – 03/04/2019

Finding and searching the Master Studies about Industry 4.0.

- Karlsruhe and Stuttgart, HECTOR School. DE.
- São José dos Campos, UNIFESP/ITA. BR.
- Curitiba, UTFPR. BR.
- INSEAD, Rio de Janeiro. FR.

Brazil Safety Brands Lins, Brazil

Warehouse of mechanical parts.

08/09/2016 – 08/01/2018

Warehouse of mechanical parts in BSB september 2016 until January 2018 in Maintenance Headquarters. The functions were:

- Receipt of the industrial parts, score and reading of the invoices homemade and foreign, NFEs and Proforma Invoices.
- Emission, delivery and shutdown of the Orders of Services, Technical Bulletin of the mechanics responsables of the sector. Machinery Desma/DE, Gusbi/IT and MainGroup/IT.
- Treatment, delivery and down in the Oracle SCM the industrial part delivered for the mechanic with the Technical Bulletin.
- Encoding and detach of the parts in the ERP system and prep of the part stand in physical stock.
- Technical attendance of delivery the news machines for the factory. Receipt and staff in instalation and start the machines. With feedback to the results in field test.
- Technical support of the maintenance team of the choice in the parts and application.

Odebrecht Porto Velho, Brazil

Internship of electromechanical assembly.

01/01/2015 – 13/02/2015

Internship on the vacation of January 2015 in agreement with Odebrecht Montagem in Porto Velho, Rondonia in project Hydroelectric Power Plant (HPP) Santo Antonio Eletromechanical assembly.

Functions practised and Job rotation in these works platforms:

- Attendance of the engineer and project HeadQuarter of the HPP.
- Attendance of planning the before and setting of the Turbine + Generator.

- Attendance of production and reading of projects of UG 37 to 39.
- Attendance of welds electrode/ MIG/ TIG, lathe of the screws and tools, torq of the pipes ,system of aid hydromechanical and eletromechanical assembly.
- Attendance of mechanical workshop for trucks and knowing of the plan of the preventive maintenance, plan of the lubrication, cost and budgets of the parts of the equipments.
- Attendance and technical view of the Metso concrete and 4 phases crushing Core with max capacity of the 4500 m³/day of the CSAC.

Odebrecht São Paulo, Brazil

Internship of mechanized engineering.

05/01/2014 – 11/02/2014

Internship on Consórcio Metropolitano 5 in the job of extension on line 5 lilac in Saint Paul.

Attendance of TBM EPB shield in heavy work in the college vacation of January 2014.

Functions practised

- Attendance and control of daily production and mecanized excavation of the TBM EPB Herrenknecht S711 D=10,58m.From the ring 249 to 320.
- Attendance on project implantations.
- Attendance on project budgets.
- Attendance on project advances.
- Attendance on project test and quality of project.
- Attendance on concreting prestressed slab on Eucaliptos Station and concrete projecting on ring 321.
- Technical visit on ring factory in Guido Caloi and knowing of rings formworks of Herrenknecht Formworks for made of rings with reinforced iron structure.
- Attendance of treatment of rod in Eucaliptos Station.
- Attendance of rod instalations 27 m below ground on Eucaliptos Station with drill for Shield match reaction.

Odebrecht Guarulhos, Brazil

Internship of fleet engineers.

27/06/2014 – 31/07/2014

Internship on vacation of college in July 2014 in AFEq(Headquarters of the Odebrecht Equipments)

Functions practised:

- Attendance the management of fleet for national and international heavy work.
- Attendance the support of dimensioning the equips for national and international heavy work.
- Attendance the training of workmanship.
- Attendance the equipments mobilizing to international and national heavy work.
- Meeting with dealers of the equipments for Odebrecht .

EDUCATION AND TRAINING

29/01/2011 – 20/12/2015 Marilia, Brazil

B. Eng. Production Mechanical Engineering Unimar

Address Av Hygino Muzzy 1001, 17525-902, Marilia, Brazil | **Website** <https://oficial.unimar.br/cursos/engenharia-de-producao-mecanica/>

LANGUAGE SKILLS

MOTHER TONGUE(S): PT

Other language(s):

English

Listening A2

Spoken production A2

Reading C1

Spoken interaction A2

Writing C1

German

Listening C1

Spoken production B1

Reading C1

Spoken interaction B1

Writing C2

Italian

Listening C2

Spoken production C1

Reading C2

Spoken interaction B2

Writing B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

SKILLS

ERP | Manufacturing Engineer | Blueprint | Technical Read | Warehouse Manage Systems | Mechanical Engineers
| Oracle BI (Administration Tool Web Reporting v11) | Oracle Discoverer | KPIs (Oracle, MSSql, DB2) | digitale
Workflows | CAPEX | SQL and MS-SQL | Atlassian (JIRA/CONFLUENCE) | OEPM EUIPO WIPO

HONOURS AND AWARDS

31/07/2018 ENR

ENR 2018 Global Best Projects Winners

A panel of industry veterans has finalized the difficult task of selecting the winners of ENR's 6th annual Global Best Projects competition. Like ENR's successful regional and national U.S. competitions, Global Best Projects identifies and honors the project teams behind outstanding design and construction efforts of the past year. For this competition, at least one firm involved in the project must be working outside of its home country, the project could not have any construction-related fatalities and construction had to be complete between January 1 2017 and April 30, 2018.

The judges picked a diverse set of 22 projects hailing from 14 different countries and every continent but Antarctica. These outstanding examples show the risks, rewards and hurdles overcome when designing and building internationally.

The judges looked at projects in many markets and examined safety performance, innovations, challenges, and design and construction quality - with a special emphasis on the diversity of global project teams and their collaboration. They also considered how the project benefits the local community and/or the construction industry.

The panel had discretion to designate top selections as Global Best Project winners in a variety of categories, and pick Award of Merit honorees as warranted. All 22 of the selected projects will be spotlighted in more detail in the Oct. 1 issue of ENR, along with the judges. In addition, the Oct. 1 issue will name which of the Global Best Project-level winners earned the title of 2018 Global Project of the Year!

Bridge/Tunnel

Global Best Project: Island & Tunnel Project of Hong Kong-Zhuhai-Macao Bridge, located in Zhuhai City, China. Submitted by China Communications Construction Co. Ltd.

Award of Merit: São Paulo's Metro Line 5, located in São Paulo, Brazil. Submitted by Odebrecht

Award of Merit: Mersey Bridge, located in Liverpool, U.K.. Submitted by FCC Construcción

Link <https://www.enr.com/articles/45271-award-of-merit-bridgetunnel-sao-paulos-metro-line-5>

PROJECTS

05/06/2018 – 07/08/2018

Manufacturing's master studies admission project

Industry 4.0 with the need to apply the Trimming Tool. Jun. 2018 - Jul. of 2018

Project description Master's admission project Concentration area: Manufacturing Engineering Research line: Integrated Product Development. Research project: TRIZ educational games.

Summary. In this work plan, we approach the Trimming tool, which is the root TRIZ Methodology applied to industry 4.0. Trimming is one of the simplest TRIZ tools that consists of Industry 4.0 with the need to apply the Trimming Tool. Jun. 2018 - Jul. of 2018 Project description Master's admission project at UTFPR in Curitiba. Concentration area: Manufacturing Engineering Research line: Integrated Product Development. Research project: TRIZ educational games. Summary. In this work plan, we approach the Trimming tool, which is the root TRIZ Methodology applied to industry 4.0. Trimming is one of the simplest TRIZ tools that consists of counting components of a system and asking for its usefulness, in case we can add more functions to it or even subtract the system and the advantage is in simplifying the system, with less components or weight and more evolved to the previous one. Industry 4.0 is the fourth industrial revolution with a system and cybernetic clouds with the ERP System internet that communicate with industrial automation through cables and signal-transmitting clouds. However, industry 4.0 is in the growth phase and will have to go through a downsizing process as it will have unnecessary functions due to unrestrained expansion and the Trimming tool is a viable option to improve its processes. The objective of this will be to develop case studies with applications, information clouds and the launch of personalized educational games for industry 4.0. And finally, we will have a technical literature with a line of research done and dedicated to future managers on the consequences of a well-made choice or not, with all the support of the Trimming tool, which is excellent due to the philosophy of simplifying and adding more functions to the studied system. counting components of a system and asking for its usefulness, in case we can add more functions to it or even subtract the system and the advantage is in simplifying the system, with less components or weight and more evolved to the previous one. Industry 4.0 is the fourth industrial revolution with a system and cybernetic clouds with the ERP System internet that communicate with industrial automation through cables and signal-transmitting clouds. However, industry 4.0 is in the growth phase and will have to go through a downsizing process as it will have unnecessary functions due to unrestrained expansion and the Trimming tool is a viable option to improve its processes. The objective of this will be to develop case studies with applications, information clouds and the launch of personalized educational games for industry 4.0.

INFORMAZIONI PERSONALI **Orfei Riccardo**

📍 Via Comunale 1 Bagno di Romagna (FC) (Italia) – domiciliato a Cesena

☎ +39 3514079697

✉ riccardoorfei.cesena@gmail.com

Sesso Maschile | Data di nascita 23/03/1978

ESPERIENZA
PROFESSIONALE

-
- | | |
|-----------------------|--|
| 14/06/2021–30/09/2023 | operaio manutenzione verde
Cils coop. Soc. Cesena (Italia) <ul style="list-style-type: none">▪ Porta a porta▪ Manutenzione verde |
| 28/06/2019–27/12/2019 | operaio metalmeccanico
Laser +, Cesena (Italia) <ul style="list-style-type: none">▪ filettatura▪ uso della rivettatrice▪ taglio▪ pressatura▪ sbavatura▪ foratura▪ piegatura |
| 31/01/2017–31/11/2017 | operaio metalmeccanico addetto alla carpenteria metallica
Pieve Scale S.R.L, San Piero in Bagno (FC) |
| 11/01/2016–31/10/2016 | Montaggio cingoli per scavatori
Sanpierana Macchina S.R.L, San Piero in Bagno (FC) |
| 31/10/2014–31/07/2015 | carpentiere in ferro
La Pieve Scale S.R.L, San Piero in Bagno (FC) |
| 02/10/2006–06/11/2007 | carpentiere in ferro
La Pieve Scale S.R.L, San Piero in Bagno (FC) (Italia) |
| 05/06/2000–17/12/2001 | Carpentiere in ferro
Fucci Piero, San Piero in Bagno (FC) (Italia) |
| 01/10/1998–29/10/1998 | Saldatore e metalmeccanico
S.I.C.M.I. SRL, ALFERO (FC) (Italia) |
| 19/07/1994–10/09/1998 | carpentiere e montatore di carpenteria metallica
Fucci Piero, San Piero in Bagno (FC) (Italia)
operaio addetto alla saldatura e al taglio del materiale. |

Diploma di scuola media inferiore

10/2018 abilitazione carrelli industriali semoventi
AiFOS, Cesena (Italia)

COMPETENZE PERSONALI

Lingua madre italiano

Lingue straniere

COMPRENSIONE

PARLATO

PRODUZIONE SCRITTA

Ascolto

Lettura

Interazione

Produzione orale

francese

B1

B1

B1

B1

B1

Livelli: A1 e A2: Utente base - B1 e B2: Utente autonomo - C1 e C2: Utente avanzato

Quadro Comune Europeo di Riferimento delle Lingue

Competenze comunicative Buone competenze comunicative apprese nel mio percorso di studio e di lavoro

Competenze organizzative e gestionali Buone competenze organizzative apprese durante le mie esperienze lavorative e capacità autonoma di gestione del lavoro.

Competenze professionali Buone competenze tecniche e manuali apprese durante le mie esperienze lavorative.

Competenze digitali

AUTOVALUTAZIONE

Elaborazione
delle
informazioni

Comunicazione

Creazione di
Contenuti

Sicurezza

Risoluzione di
problemi

Utente autonomo

Utente base

Utente base

Utente base

Utente base

Competenze digitali - Scheda per l'autovalutazione

15/07/2025

Trattamento dei dati personali Autorizzo il trattamento dei miei dati personali ai sensi del Decreto Legislativo 30 giugno 2003, n. 196
"Codice in materia di protezione dei dati personali."

Europass Curriculum Vitae



Personal information

First name(s) / Surname(s)	Carlos Eduardo Fernandes Llata
Address(es)	MURCIA
Telephone(s)	(+34 656 84 87 96
Fax(es)	
E-mail	INFO@PROJEKTHUBLOGISTIK.COM
Nationality	SPANISH
Date of birth	(
Gender	MALE

Desired employment / Occupational field	PROJECT MANAGER
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Work experience

Dates	Work Experience 2022 – 2025 – Process Manager , ALBA ENERGIA, Lins, SP, Brazil <ul style="list-style-type: none"> Managed materials and deliveries in after-sales and customer service Monitored and analyzed PV systems performance Prepared technical reports and developed operating procedures Maintained direct contact with energy suppliers Registered and analyzed Unified Consumers (UCs) Skilled in software from inverter manufacturers such as Growatt, Fronius, HUAWEI Experienced with PVSyst for PV system design and simulation 2021 – 2022 – Construction Manager , ALBA ENERGIA, Lins, SP, Brazil <ul style="list-style-type: none"> Supervised and coordinated photovoltaic projects Provided technical support and quality control April 2021 – December 2021 – Maintenance Analyst , JBS AMBIENTAL, Brazil <ul style="list-style-type: none"> Ensured proper execution of maintenance records Analyzed maintenance metrics and developed preventive plans Implemented and improved the maintenance ERP system Ensured compliance with ISO standards November 2016 – January 2018 – Maintenance Planner , JBS NOVAPRON, Guaiçara, SP, Brazil <ul style="list-style-type: none"> Planned and managed maintenance activities Conducted root cause analysis and implemented improvements Led electrical, mechanical, and pneumatic maintenance tasks March 2015 – November 2016 – Engineering Intern , NOVAPRON FOOD INGREDIENTS, Guaiçara, SP, Brazil <ul style="list-style-type: none"> Developed preventive maintenance strategies Documented maintenance processes May 2014 – September 2014 – Order Dispatcher , BSB – Brazil Safety Brands, Lins, SP, Brazil <ul style="list-style-type: none"> Prepared and distributed warehouse orders Loaded and unloaded trucks and trailers January 2009 – December 2012 – Layout Designer , Public Editora, Lins, SP, Brazil <ul style="list-style-type: none"> Managed advertisements and telephone directory layouts Created advertising materials and logos
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Education and training

Dates									
Title of qualification awarded	2024 – Postgraduate Studies, Photovoltaic Power Generation and Energy Efficiency <i>Unilins - Centro Universitário de Lins, Brazil</i> 2018 – Bachelor's Degree, Automation and Control Engineering <i>Unilins - Centro Universitário de Lins, Brazil</i>								
Principal subjects/occupational skills covered									
Name and type of organisation providing education and training									
Level in national or international classification									
Personal skills and competences									
Mother tongue(s)	Specify mother tongue (if relevant add other mother tongue(s), see instructions)								
Other language(s)									
Self-assessment	<table><tr><th>Understanding</th><th>Speaking</th><th>Writing</th></tr><tr><td></td><td></td><td></td></tr></table>	Understanding	Speaking	Writing					
Understanding	Speaking	Writing							

European level (*)	Listening		Reading		Spoken interaction		Spoken production	
Language	ES	MOTHER TONGUE		MOTHER TONGUE		MOTHER TONGUE		MOTHER TONGUE
Language	PT	MOTHER TONGUE		MOTHER TONGUE		MOTHER TONGUE		MOTHER TONGUE

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences

- ▣ Extensive knowledge and experience in the photovoltaic industry
 - ▣ Expertise in automation and control systems
 - ▣ Process management and process optimization
 - ▣ Proficient in software such as PVSyst, Growatt, Fronius, HUAWEI
 - ▣ Strong communication skills in German, English, and Portuguese
 - ▣ Experience in maintenance process management
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Organisational skills and competences

Technical skills and competences

Computer skills and competences

Artistic skills and competences

Other skills and competences

Driving licence

Additional information

Annexes



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s)

Insert photograph. Remove heading if not relevant (see instructions)

Herculis Martins Neto

Address: Lins, Brazil

Phone: +55 14 99851-4519

E-mail: info@projekthublogistik.com

Desired employment / Occupational field: GIS Analyst / Civil Engineering

Desired employment / Occupational field

Project Manager Herculis Martins is responsible for the analysis and operation of GIS systems, as well as for geodata import and export processes. He brings extensive experience in data processing, mapping, and digital modeling, which is essential for optimizing logistics and infrastructure projects.

Work experience

Dates

01/2024 – Present – Road Signaling Engineer, Esfera Sinalização, Goiânia, Goiás, Brazil

- Verified and finalized measurements
- Supervised field teams (day and night shifts)
- Planned and coordinated teams and projects
- Dimensioned materials and managed procurement

09/2023 – 01/2024 – Construction Supervisor, VivaEng, Lins, Brazil

- Monitored and supervised construction works
- Managed materials procurement
- Critically analyzed project execution
- Supervised subcontractor teams (Electrical, Water & Sewage, Metal Structures, Carpentry)
- Budgeting and cost calculation

12/2022 – 09/2023 – Production Engineer, Renea Infraestrutura S.A., Lins, Brazil

- Prepared material calculation sheets for construction projects
- Coordinated 70 employees
- Supervised field activities (Drainage, Earthworks, Gravel, Asphalt, Concrete, Lawn Installation)
- Managed site warehouse and office container installation
- Finalized measurements and supervised asphalt plant operations

02/2021 – 09/2022 – Construction Supervisor, Consórcio Beack de Souza and Engeplus, Bauru, Brazil

- Supervised drainage, earthworks, and concrete construction
- Trained and coordinated subcontractors and staff
- Finalized measurements

09/2019 – 09/2020 – Geotechnical Technician, CTGEO – Centro Tecnológico de Geoprocessamento, Lins, Brazil

- Conducted surveying works in road supervision (vertical and horizontal signaling, drainage, structures, and protective devices)

01/2016 – 12/2017 – Intern, Blue Tree Hotels, Lins, Brazil

- Renovated 114 apartments
- Coordinated subcontractors (construction, painting, carpentry, cleaning, and maintenance teams)

03/2015 – 12/2015 – Intern, Egati Engenharia, Lins, Brazil

- Conducted surveys (signaling, drainage, structures, protective devices)

02/2013 – 02/2015 – Intern, City Hall of Lins, Lins, Brazil

- Conducted technical visits in social housing projects
- Prepared structural reports and proposed solutions
- Approved construction projects, permits, and site inspections

07/2012 – 07/2013 – Intern, UTC/CONSTRAN, Lins, Brazil

- Supervised the construction of Bus Rapid Transit (BRT) and stations
- Coordinated drainage, earthworks, and concrete works

02/2010 – 01/2013 – Intern, CTGEO – Centro Tecnológico de Geoprocessamento, Lins, Brazil

- Geoprocessed cities including Lins, Araçatuba, and Buritama
- Led and trained other interns

relevant, see instructions)

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of business or sector

Education and training

Dates

02/2012 – 12/2018 – Bachelor's Degree in Civil Engineering
Centro Universitário de Lins, Lins, Brazil
02/2010 – 12/2011 – Bachelor's Degree in Electrical Engineering
Centro Universitário de Lins, Lins, Brazil

Title of qualification awarded

Principal subjects/occupational skills covered

Name and type of organisation providing education and training

Level in national or international classification

Personal skills and competences

Mother tongue(s)

Specify mother tongue (if relevant add other mother tongue(s), see instructions)

Other language(s)

Self-assessment

European level ()*

Language

Language

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences

Organisational skills and competences

Technical skills and competences

- GIS Analysis
- Data Processing and Modeling
- Mapping
- Project Optimization
- Leadership and Team Management
- Critical Thinking
- Interpersonal Communication
- Empathy
- Proactivity
- Ability to Work Under Pressure
- Fast-paced Work
- Goal-oriented

Computer skills and competences

Artistic skills and competences

Other skills and competences

Driving licence

Additional information

Annexes



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s)

Name / Surname: Guilherme Henrique Aires de Souza

Age: 29

Marital status: Single

Nationality: Brazilian

Address: Campinas-SP, Brazil (available to relocate immediately)

Phone: +55 14 99746-3325

E-mail: info@projekthublogistik.com

Desired employment / Occupational field: Software Development / Game Design / IoT / Cloud Computing

Address(es)

Telephone(s)

Fax(es)

E-mail

Nationality

Date of birth

Gender

Desired employment / Occupational field

I hold a degree in Information Technology with an emphasis on Digital Games, and my passions are programming and games, both tabletop and digital. I believe it is possible to revolutionize various sectors through gamification and digitalization, adopting agile learning and innovation models. I have experience developing applications in .NET and Windows Forms, specifically for the Inovalotto project at Inova CETEC, and in financial data analysis for technology suppliers at Ambev. I am motivated to work in a high-performance team within a growth-oriented company and have the energy and adaptability to quickly learn and contribute to new challenges.

Work experience

Dates

Mar 2021 – Jul 2021 – Software Developer, Inova CETEC – Fundação Paulista de Tecnologia, Brazil

- Developed Windows applications for the Inovalotto project
- Integrated payment methods and betting applications into a single user-friendly terminal
- Collaborated in a dedicated team of three professionals

Jul 2021 – Feb 2022 – Data Analyst (Outsourced), GV2C – Ambev, Brazil

- Updated databases and analyzed payment entries from technology service providers
- Worked with the Tech-OBZ management team to ensure effective governance of technology packages

Mar 2022 – Mar 2024 – Senior Financial Planning Analyst, Ambev, Brazil

- Improved control of telecom links nationwide
- Enhanced governance of Telecom/Mobile operations
- Streamlined contract cancellation workflows for Telecom/Mobile
- Participated in negotiations and innovation initiatives in technology and process improvement

Occupation or position held

Main activities and responsibilities

Name and address of employer

Type of business or sector

Education and training

Dates

Title of qualification awarded

Principal subjects/occupational skills covered

Name and type of organisation providing education and training

Level in national or international classification

() **Feb 2014 – Aug 2017 – Technologist in Information Technology with Emphasis on Digital Games** *Faculdade de Tecnologia de Lins-SP (FATEC Lins), Brazil*

Feb 2018 – 2021 (7th term paused) – Bachelor of Law (in progress) *Centro Universitário Católico Salesiano Auxilium de Lins, Brazil*

Personal skills and competences

Mother tongue(s)

Other language(s)

Self-assessment

European level (*)

Language

Language

Understanding				Speaking		Writing	
Listening		Reading		Spoken interaction	Spoken production		
PT	Mother tongue		Mother tongue	Mother tongue	Mother tongue		
EN	Fluent		Fluent	Fluent	Fluent		

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences

- Teamwork and coordination
- Strong organizational skills
- Quick learner and proactive
- Results-oriented
- Technical skills: MS Office, C, C++, C#, Java, Python (basic), HTML, Unity 5
- Analytical thinking and problem-solving

. (Remove if not relevant, see instructions)

Organisational skills and
competences

Technical skills and competences

- Video Editing, 4FunLab, 4 hours
- Commercial Administration, CENAIC/SP, 78 hours
- Scientific Initiation in Scriptwriting and Game Adaptation, FATEC Lins, 2016

Computer skills and competences

Artistic skills and competences

Other skills and competences

Driving licence

Additional information

Annexes



Lélío Andrade Amorim Santos

Date of birth: 4 Feb 1987

Place of birth: Ourinhos, Brazil

Nationality: Brazilian

CONTACT

Av. Francisco Rodrigues Filho,
2022, Apartamento 144 torre 3
08773380 Mogi das Cruzes,
Brazil (**Home**)

lelioandrade@outlook.com.br

(+55) 11999851643



europass

WORK EXPERIENCE

Serveng Civilsan São José dos Campos, Brazil

Laboratory Manager

6 Sep 2024 – 2 Dec 2024

- Accountable for team leadership, technological oversight, and quality management.
- Oversaw operations of Soil, Asphalt, and Concrete laboratories.
- Led the development of projects involving Asphalt, BGMC, and BGTC.
- Ensured rigorous quality control of laboratory processes, mix design formulation, and the adherence to procedures—both internally and in the field—in compliance with current industry standards and applied methodologies.

Serveng Civilsan São José dos Campos, Brazil

Business or Sector Manufacturing | **Department** Departamento de Qualidade

quality engineering technician

1 Oct 2023 – 5 Sep 2024

- Professional working in the field of inspection and quality assurance, with experience in measurements and laboratory test control.
- Responsible for managing documentation for project measurements, ensuring contractual compliance in terms of timing and quality, while adhering to all required standards for each process.

Kaefer Teckma Engenharia Ltda Lençóis Paulista, Brazil

Documentation Technician

22 Oct 2020 – 4 Jul 2021

- Documentation Technician in the materials sector, providing managerial support regarding the control of materials received at the construction site and those delivered to the field for assembly.
- Coordinated oversight of third-party contractors for the fabrication of spools and piping supports, as well as electrical and instrumentation components in carbon steel or stainless steel, with on-site supervision conducted at the supplier's facility.
- Prepared reports and maintained systematic control over the receipt, storage, and distribution of materials.

EDUCATION AND TRAINING

1 JUL 2025 – CURRENT Mogi das Cruzes, Brazil

Civil Engineering Universidade Cruzeiro de Sul

Website www.cruzeirodosul.ead.br | **Field of study** Building and civil engineering, Manufacturing and processing not further defined, Architecture and construction not further defined | **Level in EQF** EQF level 6

10 FEB 2011 – 23 JUN 2017 Marília, Brazil

Mechanical Production Engineering Unimar - Universidade de Marília

Website www.unimar.br | **Field of study** Engineering, manufacturing and construction not further defined, Manufacturing and processing not further defined, Mechanics and metal trades | **Level in EQF** EQF level 6

LANGUAGE SKILLS

MOTHER TONGUE(S): Portuguese



Other language(s):

English

Listening A1

Spoken production A1

Reading A1

Spoken interaction A1

Writing A1

Italian

Listening A1

Spoken production A1

Reading A1

Spoken interaction A1

Writing A1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

SKILLS

Certificate of Achievement in Green Belt Training of Learn Six Sigma | gestão de equipes | monitor customer service
| use technical documentation | agilizar e diligenciar | Transporter - logistics | manage third-party logistics providers
| Conhecimento em transportes e logística